

## Message Text

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PAGE 01 JIDDA 00007 011206Z

21

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 083240

R 011116Z JAN 76  
FM AMEMBASSY JIDDA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 3251

UNCLAS JIDDA 0007

E.O. 11652: N/A  
TAGS: BEXP, SA  
SUBJECT: BUILDING MATERIALS AND CONSTRUCTION EXHIBITION TRADE FAIR  
APRIL 12-17, 1976

REF: A) USDOC 19370; B) JIDDA 8419; C) JIDDA 8168

1. APPRECIATE INFO REFTEL. EMBASSY NOT PREVIOUSLY APPRISED OF  
COL. GRAY'S VISIT TO WASHINGTON.

2. IN TELCON DEC. 31 WITH LT. COL. NEAL, ACTING HEAD OF COE,  
RIYADH, HE STATED THAT HE CONTACTED GRAY BY PHONE REGARDING  
BIGBEE BLDGS. AND TELEXES FROM COMMERCE AND FROM KHARAFI OF  
KUWAIT. LATTER DEMANDED ORDER BY PLACED BY DEC. 25, 1975 FOR  
ERECTION MARCH 1 (REFTEL B).

3. NEAL STATES COE NOT IN POSITION TO ORDER BUILDING IN SUCH  
MANNER SINCE IT FACES SAME PROBLEM AS COMMERCE, LACK OF FUNDS.  
BUILDING WILL BE PURCHASED AFTER IT IS IN PLACE AND AFTER  
FORMALITIES OF REQUEST TO SAG ARE OBSERVED. NO PROBLEM  
FORESEEN IN THIS. NEAL STATED THAT TERMS OF LETTER OF  
UNDERSTANDING WHICH WERE GIVEN FULL CONSIDERATION WILL  
STILL APPLY-AND HAS CONCURRENCE OF COL. GRAY.

NEW SUBJECT: (REF. C)

MALCOLM SWENSON, REPRESENTING POOLE & KENT VISITED  
EMBASSY TODAY AND WAS APPRISED OF OUR PROBLEMS IN  
FINANCING BUILDING FOR FAIR. HE IS DEPARTING FOR U.S.  
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JAN. 1, 1976 AND WILL CONTACT COMMERCE/CAGNE RE EXHIBIT

OF AIR SUSPENSION BUILDING. SWENSON GIVEN UNDERSTANDING THAT, IF POOLE & KENT PRODUCED BUILDING AS PART OF EXHIBIT, IT COULD BE SOLD TO COE AFTER FAIR. WE PREVIOUSLY HAD ASKED NEAL ABOUT THIS AND HE IS FAVORABLE TO THIS TYPE BUILDING WHICH IS SIMILAR TO ONE CONSTRUCTED FOR RIYADH UNIVERSITY. HE ALSO STATED DURING TELECON DEC. 31, THAT COL. GRAY'S INITIAL OBJECTIONS TO THIS TYPE STRUCTURE NOW OVERCOME. SWENSON GAVE BALL PARK FIGURE OF \$250,000. AS COST. HE HAS COPY OF LETTER OF UNDERSTANDING AND WILL TAKE MATTER UP WITH HIS PRINCIPALS.

5. COE DESIRES TO ASSIST AS FULLY AS POSSIBLE IN THIS PROJECT. COL. NEAL WILL ANSWER TELEX FROM COMMERCE SEPARATELY.

6. WE ARE HOLDING ACTION RE DATES AND LOCATION BUT MINISTRY OF FOREIGN AFFAIRS WOULD LIKE TO KNOW DEFINITE PLANS ASAP. SEPARATE MESSAGE BEING SENT RE LATEST NOTE GIVING US OPEN FIELD AT JIDDA AND RIYADH AS WE REQUESTED BUT DATE AND PLACE MUST NOT CONFLICT WITH OTHER PENDING EXHIBIT APPLICATIONS.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
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**Disposition Comment:**  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Original Classification:** UNCLASSIFIED  
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**Page Count:** 2  
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**Previous Classification:** n/a  
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**Reference:** 76 JIDDA 8419, 76 JIDDA 8168  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** castelsl  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 18 JUN 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <18 JUN 2004 by barnescd>; APPROVED <11 AUG 2004 by castelsl>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BUILDING MATERIALS AND CONSTRUCTION EXHIBITION TRADE FAIR APRIL 12-17, 1976  
**TAGS:** BEXP, SA  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006